

MODULE C:Leading Effective Meetings

Effective Meeting Components

1. Meetings start and end on time

- · Meetings start at the scheduled time; the facilitator is ready to start the meeting on time.
- People are punctual.
- The facilitator lands the plane on time.

2. They have a clear purpose and agenda

- · At the beginning of the meeting, wins are identified and everyone understands the "win."
- · People have had a chance to submit agenda items.
- · Discussion is only on topics that can't be handled "offline."

3. Discussions stay on topic

- · People don't chase rabbits.
- The facilitator doesn't let the meeting wander.
- People don't hijack the meeting for their pet agenda item.

4. Technology isn't a distraction

- · People are not texting, chatting, emailing or browsing the internet during the meeting.
- · People are not using their phones during the meeting.

5. There is robust discussion

- · People are engaged, not checked out.
- People are bringing their best thinking to all topics.
- People are thinking about the "whole," not just their area.
- · People are not afraid to disagree.
- People invite input and feedback.

6. Minimal time is spent in the "weeds"

- · Meetings don't get down into the minutiae of execution.
- · Meetings don't feel "bogged down" in details.
- The team doesn't get stuck on minor issues.

7. We practice effective communication skills

- · People don't talk over one another.
- · People demonstrate good listening skills.
- · No one is ever attacked personally.
- · People are not passive-aggressive.
- Conflict is ok and handled appropriately.

8. There are clear decisions and next steps

- The team doesn't keep rehashing the same things over and over.
- · Adequate time is left at the end of the meeting to arrive at clear decisions and next steps.
- · It is clear who "owns" action steps.
- · Deliverables are clear.

9. Decisions get communicated

- · Someone owns documenting decisions and action steps, and sending out follow-up communication.
- The team talks about who needs to know what has been decided.
- Communication of decisions is effectively cascaded throughout the organization.